



# English JOB Interview Course

Prepare for your Interview  
in less than 2 weeks!

By listening and answering questions

# INDEX

## 1.WHY SHOULD I HIRE YOU?

Mini-Story (Improve your speaking!)

## 2. TELL ME ABOUT YOURSELF.

Mini-Story (Improve your speaking!)

## 3. WHY ARE YOU INTERESTED IN WORKING FOR THIS COMPANY?

Mini-Story (Improve your speaking!)

## 4. DESCRIBE YOUR CURRENT OR MOST RECENT JOB ROLE.

Mini-Story (Improve your speaking!)

## 5. WHERE DO YOU SEE YOURSELF IN FIVE YEARS?

Mini-Story (Improve your speaking!)

## 6. WHY ARE YOU THE BEST CANDIDATE FOR THIS JOB?

## 7. DO YOU HAVE ANY QUESTIONS FOR ME?

## 8. WHAT ARE YOUR STRENGTHS?

Mini-Story (Improve your speaking!)

## 9. WHAT'S YOUR GREATEST WEAKNESS?

Mini-Story (Improve your speaking!)

## 10. TELL ME SOMETHING THAT'S NOT ON YOUR CV.

Mini-Story (Improve your speaking!)

## 11. WHAT ARE YOUR SALARY EXPECTATIONS?

Mini-Story (Improve your speaking!)

## 12. WHY HAVE YOU BEEN OUT OF WORK FOR SO LONG? 31

7 Mini-Story (Improve your speaking!) 31

## 13. WHICH ANIMAL MATCHES YOUR PERSONALITY? 33

## 14. DO YOU REALLY THINK YOU'RE QUALIFIED FOR THIS POSITION? 34

10 Mini-Story (Improve your speaking!) 34

## 15. TELL ME ABOUT A FAILURE 35

12 Mini-Story (Improve your speaking!) 36

## 16. AREN'T YOU OVERQUALIFIED FOR THIS JOB? 38

14 Mini-Story (Improve your speaking!) 38

## 17. HOW WOULD YOU RATE ME AS AN INTERVIEWER? 40

16 Mini-Story (Improve your speaking!) 40

## 18. HAVE YOU EVER BEEN FIRED? 41

18 Mini-Story (Improve your speaking!) 41

## 19. WHAT KIND OF PEOPLE DO YOU FIND IT MOST DIFFICULT TO WORK WITH? 43

21 Mini-Story (Improve your speaking!) 43

## 20. DESCRIBE THE MOST CHALLENGING WORK SITUATION THAT YOU HAVE FACED. 45

24 Mini-Story (Improve your speaking!) 45

## 21. DO YOU PREFER TO WORK ALONE OR IN A TEAM? 48

27 Mini-Story (Improve your speaking!) 48

## 22. HOW DO YOU FEEL ABOUT WORKING LONGER HOURS? 50

Mini-Story (Improve your speaking!)	50
23. HOW DO YOU HANDLE STRESS AND PRESSURE?	52
Mini-Story (Improve your speaking!)	52
24. WHAT WAS YOUR BIGGEST ACCOMPLISHMENT?	54
Mini-Story (Improve your speaking!)	54
25. TELL ME ABOUT A TIME WHEN YOUR WORK WAS CRITICIZED. HOW DID YOU HANDLE IT?	56
Mini-Story (Improve your speaking!)	56
26. DESCRIBE A TOUGH DECISION YOU MADE AND HOW YOU APPROACHED IT.	58
Mini-Story (Improve your speaking!)	58
27. DESCRIBE YOUR WORKING RELATIONSHIP WITH YOUR MANAGER.	60
Mini-Story (Improve your speaking!)	61
28. HOW DO YOU EVALUATE SUCCESS?	62
Mini-Story (Improve your speaking!)	62
29. DESCRIBE A SITUATION IN WHICH YOU HAD TO PROVIDE NEGATIVE FEEDBACK.	63
30. WHAT DID YOU LIKE OR DISLIKE ABOUT YOUR PREVIOUS JOB?	65
Mini-Story (Improve your speaking!)	66
BONUS LESSON: Point of view Story	67
Job Interview Vocabulary List	71

*Dear student, welcome to the Job Interview Course!  
I designed this course to prepare you for a job interview in English. Although it's impossible to know beforehand what will happen,  
it's important to understand that many interviews are similar in some parts.*

*The best way to prepare an interview course is through the questions. You don't need too much theory, but you need to know which questions you may be asked.*

*The course is divided in 30 questions. For each question, you'll see different sections:*

*\* \*\*Georgiana's Comment\*\*:* Over the course of the last years I prepared many students for job interviews. Here is, summarize the "wisdom" that I collected for each question. Please listen/read it carefully.

*\* \*\*Tips\*\*:* Here you will find the do's and don'ts. It's important to keep them in mind when you answer. Avoid the don'ts and try to use the do's, and everything will work like a charm.

*\* \*\*Similar questions\*\*:* You want to know not only a question, but also similar questions. It's important that you get familiar with them.

*\* \*\*Useful Keywords\*\*:* Specific vocabulary related to the question. If you are able to use when you answer, your

*English will be much more precise, and even impressive.*

*\* \*\*Example\*\*:* A complete example of how to answer the question. Of course, you don't have to say exactly the same, but it's wonderful piece of inspiration.

*You will see that the course comes with audio (mp3) and a PDF file. Use your PDF file to check how the words are pronounced.*

*\*\*Important!!!\*\**

*Because you have the audio, it's vital that you carefully listen to how each word is pronounced. Especially the words you are not familiar with.*

*You can use the course over the course of one week. You can check four questions per day.*

*You can divide the questions, as you prefer. It's important, though, that for each question you practice an answer. You can write it, and say it. Please don't try to memorize it, because the interviewer will notice that. Just be as natural as you can.*

**YOU ARE NOT ALONE!**



*Georgiana.*

*founder of [SpeakEnglishPod.com](http://SpeakEnglishPod.com)*

## IF YOU WANT TO SUCCEED:

- ✓ Show **enthusiasm** for the position and company.
- ✓ Be **concise**. Always answer the question asked.
- ✓ **Be yourself** and show the employer why you are **unique**.
- ✓ Be prepared to answer **uncomfortable** questions.
- ✓ Practice. Practice. Practice.
- ✓ Don't focus only on your qualifications, strengths, and weaknesses.
- ✓ Focus on **what the employer expects from you**.
- ✓ The employer wants to hire someone who matches the qualifications for the job, and that will have a great performance in the enterprise.

## COMMON MISTAKES:

- Not knowing yourself well enough. (Your skills, goals, strengths or weaknesses)
- Not being on time.
- Not researching the company.
- Not getting to the point. (Not being concise)
- Not putting yourself in the interviewer's shoes. (And focus more on what you want from the position)
- Not being honest.

## TELEPHONE AND VIDEO CONFERENCE INTERVIEW TIPS:

- ✓ Disable your alarms or any other distractions.
- ✓ If your interview is over the phone, smile and make gestures. This way you can add personality to your voice.
- ✓ Dress professionally. It will help you get into the interview mode.
- ✓ Perform several test video-calls before the job interview.
- ✓ Get comfortable seeing yourself on camera.

# HOW TO ANSWER THE QUESTIONS?

- ✓ Structure your answers by entering **KEYWORDS** and not long phrases.
- ✓ Write them down on a piece of paper.
- ✓ Each time you answer a question, **check your keywords**.
- ✓ You'll notice how this trick will help **you respond more naturally**.
- ✓ Practice your speaking with the mini-story technique.

# 1.WHY SHOULD I HIRE YOU?

## Georgiana's Comment:

Many people focus mainly on **what to answer**, but it's vital **how you answer**. The interviewer will take a close look at your self-confidence and preparation, so it's critical that you prepare this beforehand.

Memorize three good aspects **that fit with the job** requirements. They can be specific skills, background, degrees, etc. Then you can mention them.

## Tips:

Focus on the company's needs:

- *Don't say things like: I need the money or the location is close to where I live.*
- ✓ Be natural: Don't just mention the aspects like a robot.
- ✓ Be concise.

## Similar questions

- Why are you the best candidate for the job?
- Why do you want this job?
- What would you bring to the position?

## Useful Keywords:

In an interview, you **sell yourself**. You can use some of these words:

confident, proactive, adaptable/flexible, reliable, determined, efficient, experienced, innovative, methodical, trustworthy, team worker, self-disciplined, practical, empathetic, enthusiastic, motivated, outgoing, friendly.

## Example:

## WHY SHOULD I HIRE YOU?

"Well, this position requires to be **proactive** and to work without **supervision**. I worked in a similar position for five years with excellent results. In general, I'm quite **self-disciplined** because I'm usually **enthusiastic** and **motivated**. My degree in engineering helps me to solve a variety of problems, but because I'm an **outgoing** person, I can easily work in a team."

*Now let's practice this example with a mini-story:*

# Mini-Story

(Improve your speaking!)

**Here's how the mini-story technique works:**

*I give you information about something. I ask questions about this information. After each question, there is a silence, for about 5-6 seconds. Try to answer the question. Short answers are fine. After the silence, I will give you an answer so you can compare. Of course, you can pause and look at the text if you want to. Remember that a short, quick answer is better than a slow, hesitant one. Repeat the process as many times as you need.*

Let's get started!

*Jason is a proactive man who likes working without supervision.*

**Are you Jason?**

Yes. My name is Jason.

**Jason, are you lazy?**

No. No. I'm not lazy. On the contrary. I'm proactive. I'm a proactive man.

**Do you prefer to work under supervision?**

No. I don't prefer to work under supervision. I prefer to work without any supervision.

*He worked in a similar position five years ago with excellent results.*

**Did you work in a similar position three years ago?**

No. Not three years ago. I worked in a similar position five years ago.

**Did you work in a different position?**

No! I didn't work in a different position. I worked in a similar position.

**When did you work in a similar position? Last year?**

Not last year but five years ago. I worked in a similar position five years ago.

*In general, he's quite self-disciplined because he's usually enthusiastic and motivated.*

**Jason, are you self-disciplined?**

Yes! I'm self-disciplined.

**Why are you self-disciplined? Why?**

Because I'm enthusiastic and motivated about my work.



**What keeps you self-disciplined? What's your secret?**

I'm self-disciplined because I'm usually motivated about my job.

*His degree in engineering helps him to solve a variety of problems.*

**Do you have a degree?**

Yes! I have a degree.

**Do you have a degree in science?**

No. No. I don't have a degree in science. I have a degree in engineering.

**Are you a problem solver?**

Yes. I'm a problem solver. In fact, I can solve a variety of problems.

*He's an outgoing person, so he can easily work in a team.*

**Jason, are you shy?**

No. No. I'm not shy at all. I'm an outgoing person.

**Is it difficult for you to work in a team?**

No! It's not difficult for me to work in a team. It's quite easy actually.

**And why is it easy for you to work in a team?**

It's easy for me to work in a team because I'm an outgoing person.

*Perfect! This is the end of this mini-history. **Remember to repeat many times**, so you can consolidate the patterns of the English language.*

*And I don't know if you've noticed but you've answered a lot of questions with this mini story. It's like talking to someone else in English.*

## 2. TELL ME ABOUT YOURSELF.

### Georgiana's comment:

My suggestion is to put yourself in the shoes of the interviewer to imagine what he or she needs to know about you.

### Tips:

- Don't give a long recitation of your CV (resume).
- It's not the time to mention that you love dancing and playing poker.
- ✓ Give a concise answer, this means that you should get to the point or to keep it short.
- ✓ Include the most relevant **experience** that shows that you are the best candidate for this position.
- ✓ Share some information about your **achievements** and **goals**.

### Similar questions:

- What would you like me to know about you?
- What should I know about you?
- Can you just walk me through your background?

### Useful Keywords:

Introvert, dedicated, hardworking, confident, dependable, and outstanding.

### Example:

### TELL ME ABOUT YOURSELF.

"I have spent the last three years developing my skills as a customer service manager for HM Company, where I have won several awards, and I have been promoted twice. I'm excited about managing teams and solving customer problems, and I'm looking for a new role that will challenge me."

*Let's practice this example with a mini-story:*

## Mini-Story

(Improve your speaking!)

*Remember to give short answers. You can compare your answer with mine. And repeat the process as many times as you need.*

Let's get started!

*Tom has spent the last three years developing his skills as a customer service manager for HM Company.*

**Tom, how many years of experience do you have as a customer service manager?**

Three years. I have spent three years working as a customer service manager.

**Have you worked as a customer service manager for only one year?**

No. No. I haven't worked only for one year. I've worked as a customer service manager for three years.

**Have you worked for HM Company or MH?**

No. I haven't worked for MH. I worked as a customer service manager for the HM Company.

*There he had won several awards, and had been promoted twice.*

**Did you get to win anything while working at HM?**

Yes. There I had won several awards.

**Have you ever been promoted in these three years?**

Yes. I have been promoted twice. In these three years I've been promoted twice.

**Have you been promoted four times?**

No. No. As I just said, in three years I've been promoted twice.

*He's excited about managing teams and solving customer*

*problems.*

**Do you get bored of managing teams?**

No. I don't ever get bored. In fact, I'm really excited about managing teams.

**What do you get excited about?**

About managing teams. I get excited about managing teams.

**Do you consider yourself a problem solver?**

Yes. Yes. I'm a problem solver. I'm excited about solving customer problems.

*Tom is looking for a new role that will challenge him.*

**Are you looking for a similar role in our company?**

No. I'm not looking for a similar role. I'm looking for a new role.

**What kind of role? New or old?**

New role. I'm looking for a new role. I'm not looking for an old role.

**Are you afraid of challenges?**

No. No. I'm not afraid of challenges. In fact, I'm looking for a new role that will challenge me.

### 3. WHY ARE YOU INTERESTED IN WORKING FOR THIS COMPANY?

Georgiana's comment:

You will need to **research the company** and the **job description** so you can give an accurate answer. This question is **not about you and what you want**. The employer wishes to see that you are excited about the job offer and that you have spent some time learning about the company and the position.

Tips:

- Don't give a too-general answer that could apply to any company by saying something like this: *"It's great, and I'd love to work here."*

Similar questions:

- Why Should I Hire You?
- What Do You Know About Us?
- Why are you interested in this position?

Useful Keywords:

excellent match, skills, develop, deliver

*Example:*

WHY ARE YOU INTERESTED IN WORKING FOR THIS COMPANY?

"I consider that my skills and experience makes me an **excellent match** for the job requirements. Besides, I like the idea of helping to develop new projects, and I'm certain I could start delivering results from Day 1."

*Let's practice this example with a mini-story:*

## Mini-Story

(Improve your speaking!)

*Give short answers and repeat the process as many times as you need.*

Let's start!

*Lisa considers that her skills and experience makes her an excellent match for the job requirements.*

**Lisa, do you have enough skills for this job?**

Yes. I have enough skills for this job.

**How about your experience? Do you have enough experience for this position?**

Yes. I consider that I have enough experience and the skills for this position.

**Do you think that you can match the job requirements?**

Yes. I'm sure I'm a perfect match for the job requirements.

*She likes the idea of helping to develop new projects.*

**Do you dislike the idea of developing projects?**

No. I don't dislike the idea of developing projects. In fact, I like the idea of developing projects.

**Old projects or new projects?**

I don't like developing old projects. I prefer the new projects. I like the idea of developing new projects.

**What would you like to do exactly? Starting your own company?**

No. No. I wouldn't like starting my own company. I would like to develop new projects but not in my own company.

*Lisa is certain that she could start delivering results from Day 1.*

**Lisa, are you certain that you could start delivering goods?**

No. I'm not certain about delivering goods. I'm certain I could start delivering results.

**Are you sure that you could start delivering results?**

Yes. I'm sure that I could start delivering results.

**When could you start delivering results? Right away or in one year?**

Not in one year. I could start delivering results immediately. I could deliver results right away.

## 4. DESCRIBE YOUR CURRENT OR MOST RECENT JOB ROLE.

Georgiana's comment:

Be prepared to describe your **top achievements (accomplishments)** and responsibilities in this job. Focus on the most relevant areas to the work that you would be doing if hired.

Tips:

- Don't try to describe absolutely everything that you do. Focus on the job requirements.
- ✓ Define any unfamiliar terms. Explain details that could be confusing.

Similar questions:

- What is your most recent/relevant experience?
- Tell me about your experience.

Useful Keywords:

achievements, accomplishments, responsibilities, right-hand man/woman

*Example:*

DESCRIBE YOUR CURRENT OR MOST RECENT JOB ROLE.

"I'm currently an administrative assistant. I'm essentially the right-hand man, as I'm in charge of our calendar, event planning, and I answer any questions one may have when visiting our company. My job is to take care of all the small details so that the manager can focus on the major projects at hand."

*Now, it's time to practice with a mini-story:*

### Mini-Story

(Improve your speaking!)

Let's get started!

*Stanley is currently an administrative assistant. He's essentially the right-hand man.*

**Is Stanley the manager?**

No. Stanley is not the manager. He's the administrative assistant.

**Is he currently the administrative assistant or was he five years ago?**

Not five years ago. He's currently the administrative assistant.  
Right now, he's the administrative assistant.

**Is Stanley the right-hand man or the left-hand man?**

Stanley isn't the left-hand man. He's the right-hand man.

*He's in charge of the calendar, event planning, and he answers any questions one may have when visiting the company.*

**Does he have any responsibilities?**

Yes. He has many responsibilities.

**Is he in charge of the calendar?**

Yes. He's in charge of the calendar.

**Is he also in charge of the event planning?**

Yes. He's also in charge of the event planning.

**Does he have any other responsibility?**

Yes. He answers any questions one may have when visiting the company.

*His job is to take care of all the small details so that the manager can focus on the major projects at hand."*

**Does he take care of all the big details?**

No. No. He doesn't take care of all the big details. He takes care of all the small details.

**Why does he take care of all the small details?**

So that the manager can focus on the major projects.

**Can the manager focus on the major projects at hand?**

Yes. The manager can focus on the major projects at hand.

## 5. WHERE DO YOU SEE YOURSELF IN FIVE YEARS?

Georgiana's comment:

What the employer wants to know **is for how long** are you planning to work for the company and **how well** are you going to fit in this position.

Tips:

- Don't overthink or hesitate too much! "Well, that's a tough question. I don't know what I'll be doing in 5 years..."
- ✓ Show the employer that you are excited about the job and clarify that this is a significant step in your career right now.

Similar questions:

- What's your ideal job at this stage in your career?
- What are your long-term career goals?
- What are you looking for?
- How do you define success?

Useful Keywords:

excel, big step, motivated, long-term, goal, position, impact

*Example:*

WHERE DO YOU SEE YOURSELF IN FIVE YEARS?

"In five years from now, I would like to **excel** in the **position** you are offering me and get involved in **long-term projects** as much

as possible. I would love to see myself in the middle-level management position where I can make a positive **impact** on my subordinates."

*It's time to practice with a mini-story:*

### Mini-Story

(Improve your speaking!)

Let's start!

*"In five years from now, I would like to **excel** in the **position** you are offering me."*

**When would you like to excel in the position we're offering you?**



In five years from now, I would like to **excel** in the **position** you are offering me.

**Would you like to excel in the position we're offering you?**

Yes. I'd like to excel in the position you're offering me. Or in other words, I'd like to outperform the position.

**Who would like to excel in the position?**

Me. In five years from now I'd like to excel in the position you're offering me.

*"I also want to get involved in long-term projects as much as possible."*

**Would you like to get involved in short-term projects?**

No. I wouldn't like to get involved in short-term projects. I'd like to get involved in long-term projects.

**How often would you like to get involved in long-term projects?**

As much as possible. I'd like to get involved in long-term projects as often as possible.

*"I would love to see myself in the middle-level management position where I can make a positive impact on my subordinates."*

**Would you love to see yourself in the top-level management position?**

No. In five years from now I'd love to see myself in the middle-level management position.

**Would you prefer to continue working as a low-level manager?**

No. No. As I just said earlier, in five years from now I'd love to see myself in the middle-level management position.

**Would you like to make a negative impact on your subordinates?**

No! On the contrary. I'd like to make a positive impact on my subordinates.

## 6. WHY ARE YOU THE BEST CANDIDATE FOR THIS JOB?

Georgiana's comment:

- ✓ Answer the interviewer's questions honestly.
- ✓ Pay attention to your **body language**, as the interviewer will be watching you as much as listening to what you say.
- ✓ Here's your opportunity to show him/her how **confident and enthusiastic** you are about the **position** and the company.
- ✓ Let them know about **your top three reasons** to hire you.
- ✓ Tell them why you are **unique**. For example, you might have **strong skills** in programming, but if you want to be

unique, you can add some other skills the other competitors might not have.

Similar questions:

- What sets you apart from other candidates?
- Why Should We Hire You?
- Why Do You Think You Are Suitable for This Job?
- Why are you the best person for the job?
- If I'm not entirely convinced that you are the right person for the job, what could you tell me that would make me reconsider?

Useful Keywords:

successful, expertise, agile, high-profile

*Example:*

### WHY ARE YOU THE BEST CANDIDATE FOR THIS JOB?

"This position fits my skills and experience just like a glove. I have more than five years of programming experience, countless **successful** projects, and proven **expertise** in **agile** development processes. Additionally, I've developed excellent communication skills from working directly with senior managers, which means I'm well prepared to work on **high-profile** projects. I'm extremely excited about the prospect of getting started."

*Now let's practice this example with a mini-story:*

## Mini-Story

(Improve your speaking!)

Let's get started!

*"This position fits my skills and experience just like a glove."*

**Sarah, do you have the adequate skills and experience for this position?**

Yes. I have the adequate skills and experience. The position fits my skills and experience.

**Do you think that you lack experience for this position?**

No. No. I don't think that I lack experience. I'm convinced that I have the adequate experience for this position.

**How does this position fit your skills and experience?**

Just like a glove. This position fits my skills and experience just like a glove.

*"I have more than five years of programming experience, countless successful projects, and proven expertise in agile development processes."*

**Do you have any programming experience?**

Yes. I have programming experience.

**And how many years of programming experience do you have exactly?**

Five years. I have five years of programming experience.

**How many successful projects? Just a few of them?**

No. Not just a few of them. I have countless successful projects.

**Any proven expertise in processes of slow development?**

Not in processes of slow development. I have proven expertise in agile development processes.

*"I've developed excellent communication skills from working directly with senior managers, which means I'm well prepared to work on high-profile projects."*

**Do you have terrible communication skills?**

No! I don't have terrible communications skills. I've developed excellent communication skills.

**When did you develop your excellent communication skills?**

While working directly with senior managers. I developed my excellent communication skills from working directly with senior managers.

**Are you prepared to work on low-profile projects?**

No. No. I'm not prepared to work on low-profile projects. I'm prepared to work on high-profile projects.

*"I'm extremely excited about the prospect of getting started."*

**Are you scared about the prospect of getting started?**

No. No. I'm not scared of the prospect of getting started.

**Are you excited then?**

Yes! I'm extremely excited about the prospect of getting started.

## 7. DO YOU HAVE ANY QUESTIONS FOR ME?

### Georgiana's comment:

You should prepare at least three questions to ask each interviewer.

During your first interview or two, the goals of asking questions are to:

- 1) Show your interest in excelling in the position.
- 2) Learn more about the employer's needs to help you form responses to future questions.

### Tips:

- It's **not about you** and what the employer can do for you.
- Don't ask questions about benefits, vacation time, and promotion possibilities.
- ✓ Concentrate on questions about the job's responsibilities and how you fit the position.

### Examples:

#### DO YOU HAVE ANY QUESTIONS FOR ME?

- How does this position fit in with the rest of the company/organization?
- What would a typical work day/week be like for me?
- After I start, what would the first few weeks look like for me?
- Are there any special projects coming up you'd like me to work on?
- Where do you see this department/company going over the next year?
- What do you expect from a successful employee?
- How do you describe the company's management style?
- Is there anything else at all that I can tell you about myself to help you with your decision?
- If I do get the job, how soon would you like me to start?

#### *How would you answer these questions?*

## 8. WHAT ARE YOUR STRENGTHS?

Georgiana's comment:

The key to success is to **prepare in advance**. Spend enough time **analyzing your strengths** and think about your **relevant skills** for each position. You will feel comfortable and authentic. Remember to be accurate, specific, and **don't be too humble**.

Tips:

- ✓ Avoid choosing **generic strengths** like: "hard worker" or "people person".
- ✓ Be specific and prepare an example to demonstrate each strength.

Similar questions:

- Why should we hire you?
- Why are you the best person for the job?
- What makes you a good fit?
- How would you apply your key strengths to this position?

Useful Keywords:

initiative, determined, problem solver, mediate, creative, obstacles, commit, deadline, good planning skills, self-confidence, prioritize, great communication skills.

*Example:*

### WHAT ARE YOUR STRENGTHS?

"One of my strengths is that I'm a **problem solver**. I can see a situation from different perspectives, and I can get my work done even if I'm faced with **obstacles**.

Sometimes I **mediate** a conflict between the junior team members. Also, when I **commit** to a **deadline**, I do whatever it takes to deliver the project on time."

*Let's practice this example with a mini-story:*

## Mini-Story

(Improve your speaking!)

Let's get started!

*Jimmy is a problem solver. He can see a situation from different perspectives, and get his work done even when he's faced with obstacles.*

**Jimmy, do you normally cause problems?**

No. No. I don't normally cause problems. On the contrary. I'm a problem solver.

**Can you see a situation only from one perspective?**

No. In fact, I can see a situation from different perspectives.

**Can you do your job even when you are faced with obstacles?**

Yes. That's right! I can get my work done even when I'm faced with obstacles.

*Sometimes he mediates a conflict between the junior team members.*

**Do you ever create a conflict between the junior team members?**

No. No. I never create a conflict between the junior team members.

**Do you then mediate a conflict between the junior team members?**

Yes! Sometimes I mediate a conflict between the junior team members.

**Are you a troublemaker or a mediator?**

I'm not a troublemaker. I'm a mediator. And sometimes I mediate a conflict between the junior team members.

*When Jimmy commits to a deadline, he does whatever it takes to deliver the project on time.*

**Jimmy, do you usually finish a project before a deadline or after a deadline?**

Before a deadline not after. When I commit to a deadline I always deliver on time.

**Do you deliver your projects late?**

No. No. I don't deliver my projects late. I always deliver my projects before a deadline. I deliver the projects on time.

**Are you unreliable?**

No. I'm not unreliable. I'm a committed person. And when I commit, I deliver on time.

**This is only a sample**

Get the full course here:  
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